

**Balanced Scorecard Readiness
Assessment Worksheet***

Criteria	Score (Out of 10)	Weight	Total Points	Rationale
<i>Strategy</i>		30%		Is there a coherent strategy in place?
<i>Sponsorship</i>		30%		Is there an executive “Champion”?
<i>Need</i>		15%		Is there a need for a new assessment system?
<i>Support of Participants</i>		10%		Is the management team and supervisory staff ready and supportive of the project?
<i>Scope</i>		5%		Will the project affect the entire organization?
<i>Data</i>		5%		Is there a history of data-driven decision making?
<i>Resources</i>		5%		Is the organization able to supply adequate resources, both human and technical?
Total		100%		

*Adapted from Paul R. Niven, Balanced Scorecard Step-By-Step, John Wiley & Sons, Inc., 2002.

Presented by Joe Hammond of Community Healthcare Systems, LLC, Ruleville, Mississippi, 2005, for the use of a Balanced Scorecard consultation for the Rural Hospital Performance Improvement (RHPI) Project